



Product Portfolio		 
Product: Oleochemicals	Document Number: CID #	
Document Revision:	Issue/Revision Date: 25 March 2019	
Responsible Person: GRACE JUAN	Page 1 of 2	

SECTOR	Chemicals
SECTOR/SUBSECTOR:	Oleochemicals
Description /PSCC Code	

PSCC CODE	DESCRIPTION
1 1520001000	*- Crude glycerol**Glycerol, crude; glycerol waters and glycerol lyes.***ANIMAL OR VEGETABLE FATS AND OILS AND THEIR CLEAVAGE PRODUCTS; PREPARED EDIBLE FATS; ANIMAL OR VEGETABLE WAXES
2 1520009000	*- Other**Glycerol, crude; glycerol waters and glycerol lyes.***ANIMAL OR VEGETABLE FATS AND OILS AND THEIR CLEAVAGE PRODUCTS; PREPARED EDIBLE FATS; ANIMAL OR VEGETABLE WAXES
3 2905170000	*- - Dodecan-1-ol (lauryl alcohol), hexadecan-1-ol (cetyl alcohol) and octadecan-1-ol (stearyl alcohol)**Acyclic alcohols and their halogenated, sulphonated, nitrated or nitrosated derivatives.***ORGANIC CHEMICALS
4 2905450000	*- - Glycerol**Acyclic alcohols and their halogenated, sulphonated, nitrated or nitrosated derivatives.***ORGANIC CHEMICALS
5 2915703009	Other*- - Salts and esters of stearic acid**Saturated acyclic monocarboxylic acids and their anhydrides, halides, peroxides and peroxyacids; their halogenated, sulphonated, nitrated or nitrosated derivatives.***ORGANIC CHEMICALS
6 2915909000	- - Other*- Other**Saturated acyclic monocarboxylic acids and their anhydrides, halides, peroxides and peroxyacids; their halogenated, sulphonated, nitrated or nitrosated derivatives.***ORGANIC CHEMICALS
7 2921110000	*- - Methylamine, di- or trimethylamine and their salts**Amine-function compounds.***ORGANIC CHEMICALS
8 2921190000	*- - Other**Amine-function compounds.***ORGANIC CHEMICALS

9	3402119004	Coconut methyl ester*- - Other**Organic surface-active agents (other than soap); surface-active preparations, washing preparations (including auxiliary washing preparations) and cleaning preparations, whether or not containing soap, other than those of heading 34.01.***SOAP, ORGANIC SURFACE-ACTIVE AGENTS, WASHING PREPARATIONS, LUBRICATING PREPARATIONS, ARTIFICIAL WAXES, PREPARED WAXES, POLISHING OR SCOURING PREPARATIONS, CANDLES AND SIMILAR ARTICLES, MODELING PASTES, "DENTAL WAXES" AND DENTAL PREPARATIONS WITH A BASIS OF PLASTER
10	3402130001	Coconut diethanolamide*- - Non-ionic**Organic surface-active agents (other than soap); surface-active preparations, washing preparations (including auxiliary washing preparations) and cleaning preparations, whether or not containing soap, other than those of heading 34.01.***SOAP, ORGANIC SURFACE-ACTIVE AGENTS, WASHING PREPARATIONS, LUBRICATING PREPARATIONS, ARTIFICIAL WAXES, PREPARED WAXES, POLISHING OR SCOURING PREPARATIONS, CANDLES AND SIMILAR ARTICLES, MODELING PASTES, "DENTAL WAXES" AND DENTAL PREPARATIONS WITH A BASIS OF PLASTER
11	3402130002	Coconut monoethanolamide*- - Non-ionic**Organic surface-active agents (other than soap); surface-active preparations, washing preparations (including auxiliary washing preparations) and cleaning preparations, whether or not containing soap, other than those of heading 34.01.***SOAP, ORGANIC SURFACE-ACTIVE AGENTS, WASHING PREPARATIONS, LUBRICATING PREPARATIONS, ARTIFICIAL WAXES, PREPARED WAXES, POLISHING OR SCOURING PREPARATIONS, CANDLES AND SIMILAR ARTICLES, MODELING PASTES, "DENTAL WAXES" AND DENTAL PREPARATIONS WITH A BASIS OF PLASTER
12	3823110000	*- - Stearic acid**Industrial monocarboxylic fatty acids; acid oils from refining; industrial fatty alcohols. ***MISCELLANEOUS CHEMICAL PRODUCTS
13	3823130000	*- - Tall oil fatty acids**Industrial monocarboxylic fatty acids; acid oils from refining; industrial fatty alcohols. ***MISCELLANEOUS CHEMICAL PRODUCTS
14	3823191001	Coconut acid oils*- - - Acid oils from refining**Industrial monocarboxylic fatty acids; acid oils from refining; industrial fatty alcohols. ***MISCELLANEOUS CHEMICAL PRODUCTS
15	3823191002	Acid oils*- - - Acid oils from refining**Industrial monocarboxylic fatty acids; acid oils from refining; industrial fatty alcohols. ***MISCELLANEOUS CHEMICAL PRODUCTS
16	3823199001	Coconut fatty acids*- - - Other**Industrial monocarboxylic fatty acids; acid oils from refining; industrial fatty alcohols. ***MISCELLANEOUS CHEMICAL PRODUCTS
17	3823199002	Coconut fatty acid distillates*- - - Other**Industrial monocarboxylic fatty acids; acid oils from refining; industrial fatty alcohols. ***MISCELLANEOUS CHEMICAL PRODUCTS
18	3823199009	Other*- - - Other**Industrial monocarboxylic fatty acids; acid oils from refining; industrial fatty alcohols. ***MISCELLANEOUS CHEMICAL PRODUCTS
19	3823700000	*- Industrial fatty alcohols**Industrial monocarboxylic fatty acids; acid oils from refining; industrial fatty alcohols. ***MISCELLANEOUS CHEMICAL PRODUCTS

Total Philippine Exports, FY 2018	USD208,684,808 with (28.36%) decline from 2017																																												
Major Export Markets	Major Export Markets 2018 Major Markets/ export value and % Share to total PH Export of Oleochemicals <table><tr><td>RANK</td><td>MARKET</td><td>2018</td><td>%</td><td>%</td></tr><tr><td></td><td></td><td>VALUE</td><td>SHARE</td><td>CHANGE</td></tr><tr><td></td><td>TOTAL PH EXPORTS</td><td>208,684,808</td><td>100.00</td><td>(28.36)</td></tr><tr><td>1</td><td>JAPAN</td><td>59,780,804</td><td>28.65</td><td>(22.90)</td></tr><tr><td>2</td><td>CHINA, PEOPLE'S REP. OF</td><td>34,372,614</td><td>16.47</td><td>(26.44)</td></tr><tr><td>3</td><td>NETHERLANDS</td><td>32,973,501</td><td>15.80</td><td>(37.72)</td></tr><tr><td>4</td><td>KOREA, REP. OF (SOUTH)</td><td>13,162,834</td><td>6.31</td><td>(30.77)</td></tr><tr><td>5</td><td>MALAYSIA</td><td>11,556,131</td><td>5.54</td><td>47.39</td></tr></table>					RANK	MARKET	2018	%	%			VALUE	SHARE	CHANGE		TOTAL PH EXPORTS	208,684,808	100.00	(28.36)	1	JAPAN	59,780,804	28.65	(22.90)	2	CHINA, PEOPLE'S REP. OF	34,372,614	16.47	(26.44)	3	NETHERLANDS	32,973,501	15.80	(37.72)	4	KOREA, REP. OF (SOUTH)	13,162,834	6.31	(30.77)	5	MALAYSIA	11,556,131	5.54	47.39
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	Known Exporters 2018 1. PILIPINAS KAO INC 2. CHEMREZ INC 3. SAKAMOTO ORIENT CHEMICALS CORP 4. J N J OIL INDUSTRIES INC Top 6 exporters 2018 1. PILIPINAS KAO INC 2. STEPAN PHILIPPINES INC 3. SAKAMOTO ORIENT CHEMICALS CORP 4. STEPAN PHILIPPINE QUARTERNARIES INC 5. J N J OIL INDUSTRIES INC 6. WILMAR EDIBLE OILS PHILIPPINES INC																																												