# **GLOSSARY**

### **Adjustment Plan**

The action plan describing the goals, specific plans and timetable that the Philippine industry commits to undertake to demonstrate their efforts to be in a more competitive position against imports after the termination of the safeguard measure.

#### Causal Link

The injury suffered by the Philippine industry must be linked to the effects of the increased imports of the product under consideration.

# **Country of Export**

The country from where the products are shipped irrespective of the actual location of the seller is the country of export.

#### **Critical Circumstances**

Circumstances where there is clear evidence that increased imports have caused or are threatening to cause serious injury and any delay in the adoption of a general safeguard measure will entail damage to the Philippine industry that will be difficult to repair.

### **Directly Competitive Product**

Refers to domestically produced substitutable products.

### **EBIT – Earnings Before Interest and Taxation**

EBIT refers to the operating income arising from normal operations and excludes extraordinary items and distributions to and contributions from owners.

#### **Gross Profit**

The income resulting from the deduction of the cost of manufacture from sales over a given period. The cost of manufacture or cost of production includes manufacturing overheads, but excludes selling, administrative and financial expenses.

#### **Like Product**

Any product which is identical or alike in all respect to the imported product; or in the absence of such product those which have characteristics closely resembling those of the imported product.

### **Net Income**

Excess of revenue over the total costs and expenses incurred in generating such revenue during an accounting period.

### **Philippine Producers**

Producers as a whole of a like or directly competitive products in the Philippines or those whose collective output of the like or directly competitive product refers to a major proportion of the total domestic production of those products.

# **Serious Injury**

Significant impairment in the position of domestic producers.

### **Substantial Cause**

Cause which is important but not less than any other cause.

# **Threat of Serious Injury**

Serious injury that is imminent.